



# KATERINA TELIOU

PRASSAS, HERAKLION, CRETE, 71500, GREECE • 0030 6951791060

## DETAILS

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Greece  
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[katerina\\_teliou@hotmail.com](mailto:katerina_teliou@hotmail.com)

Date of birth  
01.02.1983

## SKILLS

Fast Learner

Communication Skills

Public speaking

Highly responsible and  
reliable

Leadership and  
Teamwork

Analytical thinking

## HOBBIES

Radio producer, Vinyl collector,  
Music concerts' reviewer,  
Creative writer

## LANGUAGES

English

Romanian

## PROFILE

Influential and solutions-oriented manager with 17 years of industry experience in brand & sales training, team leading and finance for successful, global and local business development.

## EMPLOYMENT HISTORY

**Chief Financial Officer at Institute of Electronic Structure & Laser, FORTH, Heraklion**  
June 2024 — Present

**Global Training Manager at Apivita, Puig Group, Athens**  
January 2018 — June 2024

**Pharmacy & Spa Training Executive at Apivita, Puig Group, Athens**  
January 2017 — January 2018

**Trainer at KORRES, Athens**  
January 2008 — June 2015

## EDUCATION

**MBA - Master of Business Administration - International Business, University of East London**  
October 2018 — January 2020

**Postgraduate Degree of Specialization, Materials Science & Technology, School of Chemical Engineering Postgraduate Degree of Specialization, Materials Science & Technology, School of Chemical Engineering, National Technical University of Athens, Athens**  
October 2005 — June 2007

**Diploma, Mining & Metallurgical Engineering, National Technical University of Athens, Athens**  
October 2000 — June 2005

## SOCIAL WORK

**Rainbow Families Greece, Founder of Crete dpt., Active member, Heraklion**  
January 2017 — Present

**Volunteer English teacher & Member, Society for the Care of Minors, Athens**  
February 2012 — November 2016



## COURSES

**Modern Sales Techniques, Primus, Athens**

2009

**Persuasion Tactics, Q-Training, Athens**

2009

**Train the Trainer, Athens**

2014

**Digital Marketing, E-Learning Programme, National & Kapodistrian University of Athens**

October 2016 — February 2017

**Presentation Skills, OTE Academy, Athens**

2022